



#### **WOMEN IN STEEL**

#### **FELICIA DAVIS**

Inside Sales Representative Maksteel USA 6 months seniority

#### What led you to this career path?

I've always kind of strived to be a leader at each job that I've ever had; I'm a people person and I feel that I have the personality to stand out in a crowd, so I knew I wanted to be at a good company that I could grow in. Through my last position, I felt I was not growing to meet what I knew my full potential was. Which is why I chose to join Maksteel, I knew this position would help me grow.

"I look forward to learning as much as I can about the industry to eventually work directly with clients as an outside salesperson."

## What are some of the best aspects of your job?

The team that we have here at our Chattanooga facility makes my job so enjoyable. When I got interviewed for the position, they asked me if I was a team player.

"This office together seems like it's a family; we all work together."

# What is it like to be a woman in a traditionally male dominated workforce?

The feminine touch and the skills, such as, empathy, intuition, and optimism, that women tend to have, work towards the benefit of any company. Women, in general, we want a calling we want real leadership opportunities, just like anyone else.





"The gender diversity in the workplace is a great opportunity for us to learn from each other."

# What has been the best thing about being a woman in the work-place?

This job has helped me gain a lot of confidence in how I respond to customers. Confidence is key even if you are new to industry like me.

"I may not know quite as much as I would like, but I do have confidence in myself and my work ethic. My confidence stands out to those who are around me."

### What has helped you be successful in the workforce?

My ability to pay attention to detail, amazing work ethic, and eagerness to learn more. When my peers see and appreciate my hard work it makes me feel better and more successful.

"I love taking on new challenges. I strive to push myself to a certain level to prove my worth to myself and to the company."

# What advice do you have for young women who are looking to pursue a similar career path?

I am still very new to the industry, and I have a lot to learn about it. However, I have confidence in my work ethic and in myself. My advice is, be confident try to stand out.

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